

EDGE SPECIALIST ADVICE NETWORK



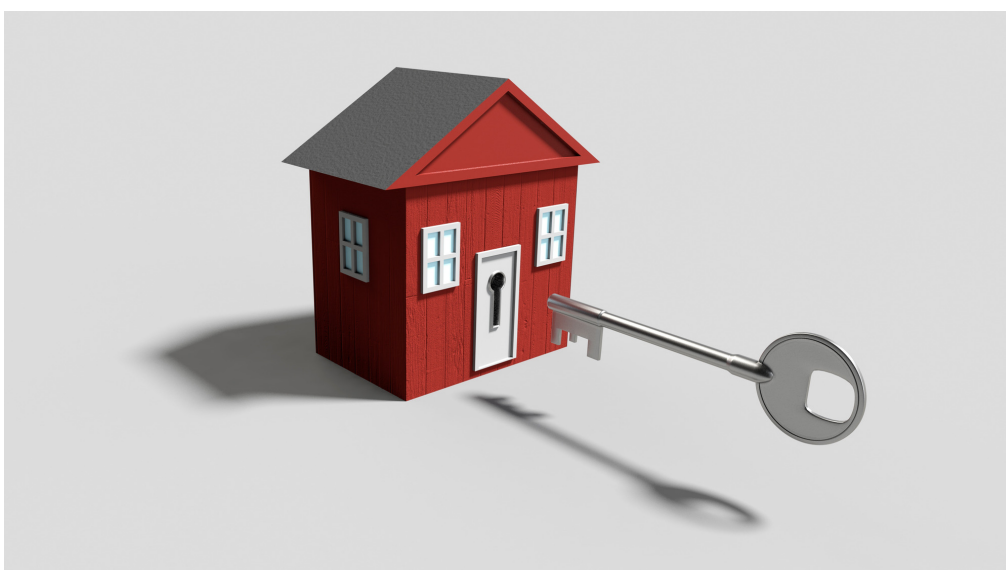
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# Specialist Lending

Specialist lending is a segment of the mortgage market dedicated to providing alternative home loan solutions to borrowers who are unable to meet the lending criteria set by banks and Lenders Mortgage Insurance (LMI) providers.

There are numerous reasons why a borrower may fall into the specialist category and there is no single characteristic that pigeonholes every specialist borrower together.



# Specialist Lending

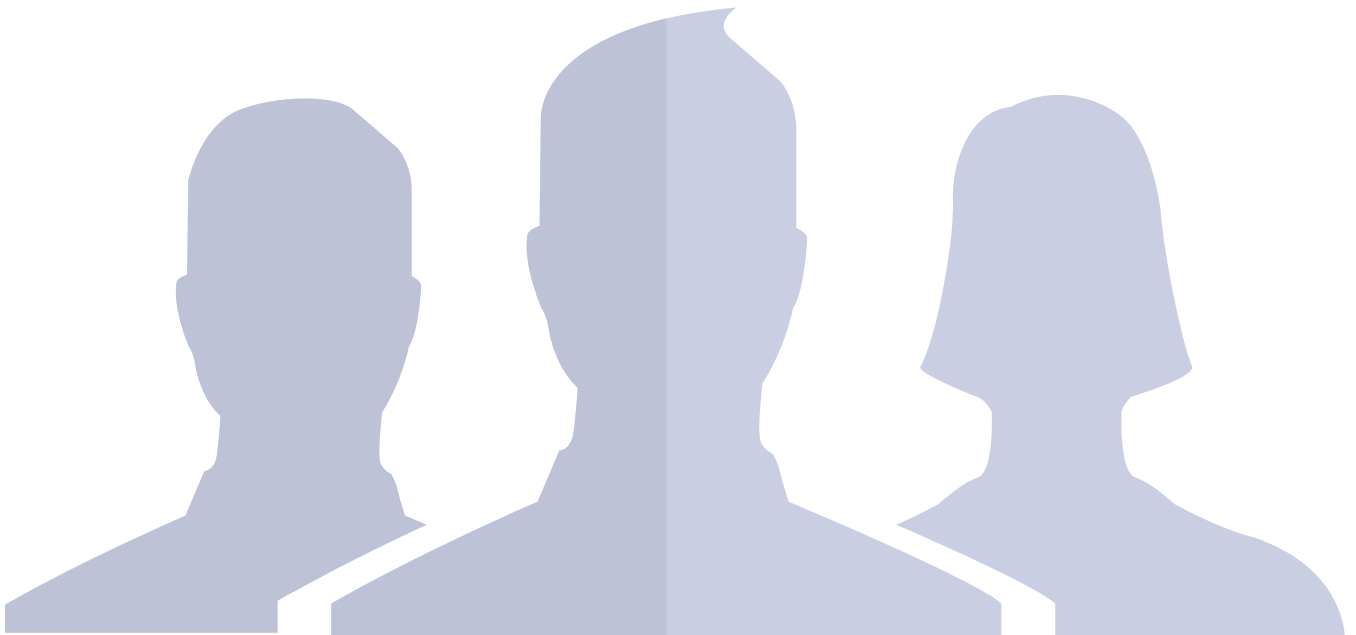
## WHO CAN BENEFIT FROM SPECIALIST LENDING

### Doesn't meet mainstream criteria

- Failed to meet Lenders Mortgage Insurance
- Failed to pass credit scoring
- Previously been declined
- New Australian permanent residents

### Requires flexible solution

- Multiple debts to consolidate
- Needs to payout business/tax debt
- Cash outneeded for business purposes
- Refinance of private/solicitor finance



**SPECIALIST LENDING**



Specialist Advice Network

LIFE IS A FAMILY SPORT  
GIVE YOURS AN EDGE

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